

2020 Earnings Conference

Edimax Technology (3047)

2020 法人說明會
訊舟科技 (3047)



September 25, 2020

投資安全聲明 Safe Harbor Notice

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Edimax Technology's statements of its current expectations are forward-looking statements which are subject to significant risks and uncertainties. Actual results may differ materially from those contained in any forward-looking statements.

- **集團簡介 Introduction to Edimax Group**
- 2020年前2季財務概況 Financial Result
- 問與答 Q&A

Group Overview

Communication



carrier grade
solutions

networking
application &
cloud-based solutions

system integration
in communication
& AIoT solutions

Manufacturing
networking
products

訊舟科技公司簡介 COMPANY INFORMATION EDIMAX



Founded: 1986

IPO: 2001

Capital: NT\$1,865M (US\$61.1M)

Employees: 1,057

R&D Engineers: 180+

Headquarters: Taipei, Taiwan

Service Centers : 17 worldwide

R&D Center: Taipei, Hsin-Chu(TW)

Dong Guan(CN)

MFG Center: Dong Guan(CN) I & II

訊舟科技產品領域 PRODUCT PORTFOLIO **ΣDIMAX**

SoHo
Connectivity

all things connected



Enterprise
Solution

total solution for
various type of biz &
locations



AIoT
Service & Security

security from boot to
cloud to app



- Cloud management service
- Omnipresent security

康全電訊公司簡介 COMPANY INFORMATION **COMTEND**

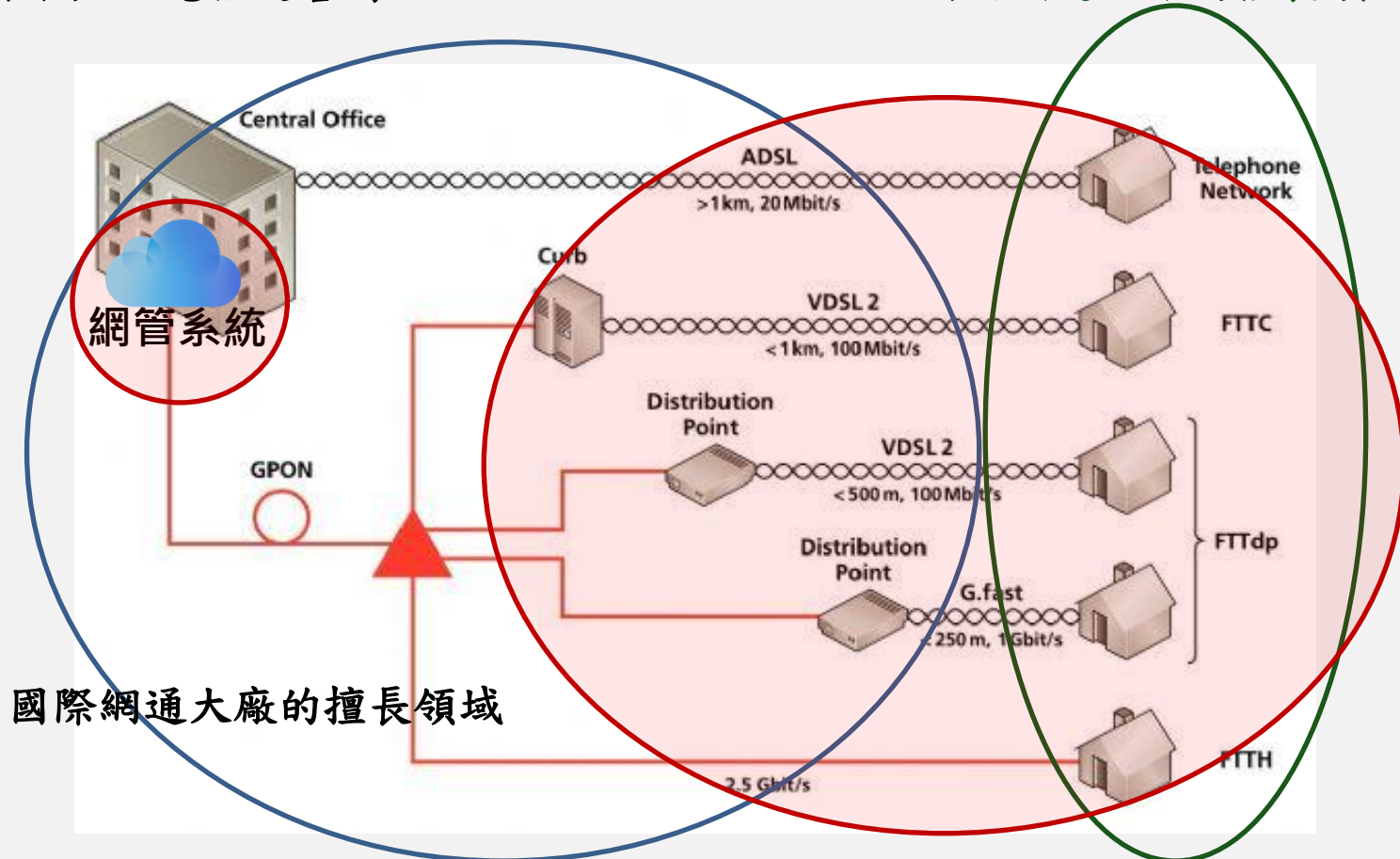
成立時間	1990年4月
董事長	任冠生
總經理	邱裕昌
實收資本額	NT\$564M
員工人數	≈ 201人
研發人員比例	≈ 41%
營業項目	中繼接取設備 高速寬頻用戶端設備 家庭網路設備



康全電訊市場定位 COMPANY POSITIONING **EDIMAX**

目標客戶：電信運營商

國內網通大廠的擅長領域



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2020Q2

綜合損益表 Income Statements



Unit: NT\$'000

科目/Subjects	2019Q2	2020Q2	2020Q1	YoY Diff	QoQ Diff
營收淨額 Revenue	1,283,657	1,619,878	1,211,187	336,221	408,691
營業毛利 Gross Profit	323,872	455,798	307,092	131,926	148,706
營業毛利率 Gross Profit %	25.2%	28.1%	25.4%	2.9%	2.7%
營業費用 Expenses	313,805	319,803	300,813	5,998	18,990
營業利益 Op. Profit	10,067	135,995	6,279	125,928	129,716
業外收支 Non-op Income	23,889	(25,589)	(23)	(49,478)	(25,566)
稅前利益 PBT	33,956	110,406	6,256	76,450	104,150
所得稅&停業 Income Tax	(10,750)	(22,482)	(9,959)	(11,732)	(12,523)
稅後純益 PAT	23,206	87,924	(3,703)	64,718	91,627
認列損益 Income to Owner	10,751	50,899	(32,311)	40,148	83,210

2020Q2YTD

綜合損益表 Income Statements



Unit: NT\$'000

科 目	2020Q2YTD	2019Q2YTD	YoY Diff
營收淨額 Revenue	2,831,065	2,844,855	(13,790)
營業毛利 Gross Profit	762,890	708,948	53,942
營業毛利率 Gross Profit %	26.9%	24.9%	2.0%
營業費用 Expenses	620,616	648,543	(27,927)
營業利益 Operating Profit	142,274	60,405	81,869
業外收支 Non-op Income or loss	(25,612)	120,967	(146,579)
稅前利益 PBT	116,662	181,372	(64,710)
所得稅&停業 Income Tax	(32,441)	(50,329)	17,888
稅後純益 PAT	84,221	131,043	(46,822)
認列損益 Income Attributable to Owner	18,588	88,827	(70,239)
每股盈餘 EPS (in NT\$)	0.10	0.48	—

2020/6/30

簡易資產負債表 Balance Sheets



Unit: NT\$'000

科目 Subjects	2020/6/30	%	2019/12/31	%	2019/6/30	%
現金及約當現金 Cash & cash equivalents	1,493,432	21	1,174,015	18	1,367,952	20
應收票據/帳款 Accounts/Notes receivable	1,372,212	19	1,125,483	17	986,343	15
存貨 Inventories	1,385,384	19	1,356,302	21	1,440,648	22
不動產/廠房/設備 Property, plant & equipments	2,308,662	33	2,331,321	36	2,360,371	35
其他資產 Other assets	541,155	8	528,033	8	547,799	8
合併資產總額 Total assets	7,100,845	100	6,515,154	100	6,703,113	100

2020/6/30

簡易資產負債表 Balance Sheets

EDIMAX

Unit: NT\$'000

科目 Subjects	2020/6/30	%	2019/12/31	%	2019/6/30	%
短期借款 Short-term borrowings	905,707	13	797,095	12	908,170	13
應付票據/帳款 Accounts/Notes payable	1,365,708	19	1,026,787	16	852,603	13
長期借款 Long-term borrowings	1,425,595	20	1,417,514	22	1,425,914	21
其他負債 Other liabilities	874,705	12	756,416	11	983,335	15
負債總額 Total liabilities	4,571,715	64	3,997,812	61	4,170,022	62
權益總額 Total equity	2,529,130	36	2,517,342	39	2,533,091	38

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For more information regarding Edimax, please visit
www.edimax.com.tw

For all inquiries, suggestions and comments, please write to
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Thank you

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