




3Q16 Earnings Conference

Edimax Technology



2016/12/27

Safe Harbor Notice

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Edimax Technology's statement of its current expectations are forward-looking statements which are subject to significant risks and uncertainties. Actual results may differ materially from those contained in any forward-looking statements.

Agenda

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- ✓ Financial Result
- ✓ Revenue and Profit by Segment
- ✓ Q & A



Statements of comprehensive income for 3Q16



In NTD Thousands

Subjects	2016Q3	2016Q2	2015Q3	QoQ	YoY
Operating Revenue	1,235,957	1,305,747	1,290,995	(69,790)	(55,038)
Gross Profit	358,991	351,130	359,578	7,861	(587)
Operating Expense	353,754	330,011	329,726	23,743	24,028
Operating Profit	5,237	21,119	29,852	(15,882)	(24,615)
Non-operating Income & Expense	(23,429)	54,895	112,245	(78,324)	(135,674)
Income before Tax	(18,192)	76,014	142,097	(94,206)	(160,289)
Tax & loss from Discontinued operations	(1,012)	(11,604)	(38,449)	(10,592)	(37,437)
Income after Tax	(19,204)	64,410	103,648	(83,614)	(122,852)
Income Attributable to Parent	(23,006)	63,024	90,236	(86,030)	(113,242)

Statements of comprehensive income **EDIMAX** for 3Q16YTD

In NTD Thousands

Subjects	2016Q3YTD	2015Q3YTD	YoY
Operating Revenue	3,757,143	4,257,271	(500,128)
Gross Profit	1,047,102	1,134,332	(87,230)
Operating Expense	999,326	986,991	12,335
Operating Profit	47,776	147,341	(99,565)
Non-operating Income & Expense	22,708	31,533	(8,825)
Income before Tax	70,484	178,874	(108,390)
Tax & loss from Discontinued operations	(18,336)	(56,930)	38,594
Income after Tax	52,148	121,944	(69,796)
Income Attributable to Parent	54,505	122,553	(68,048)
EPS (in NTD)	0.3	0.62	-

Balance Sheet for 3Q16YTD



In NTD Thousands


Subjects	2016/9/30	%	2015/12/31	%	2015/9/30	%
Cash & cash equivalents	985,462	16	844,438	18	1,130,902	25
Accounts/Notes receivable	963,915	15	1,057,802	24	1,065,894	23
Inventories	1,310,680	21	1,150,291	25	1,153,179	26
Property, plant and equipments	2,427,720	39	502,939	11	490,187	11
Other assets	592,747	9	1,022,478	22	714,248	15
Total assets	6,280,524	100	4,577,948	100	4,554,410	100
Short-term borrowings	325,500	5	265,173	6	158,112	4
Accounts/Notes payable	1,095,943	17	1,000,810	22	982,986	21
Long-term borrowings	1,622,306	25	0	0	0	0
Bonds payable	292,892	5	297,867	7	295,660	7
Other liabilities	483,175	9	494,073	10	482,998	10
Total liabilities	3,819,816	61	2,057,923	45	1,919,756	42
Total equity	2,460,708	39	2,520,025	55	2,634,654	58

Note: reclassification of the above subjects is made for better understanding and comparison, such as long-term borrowings, bonds payable, property and etc.

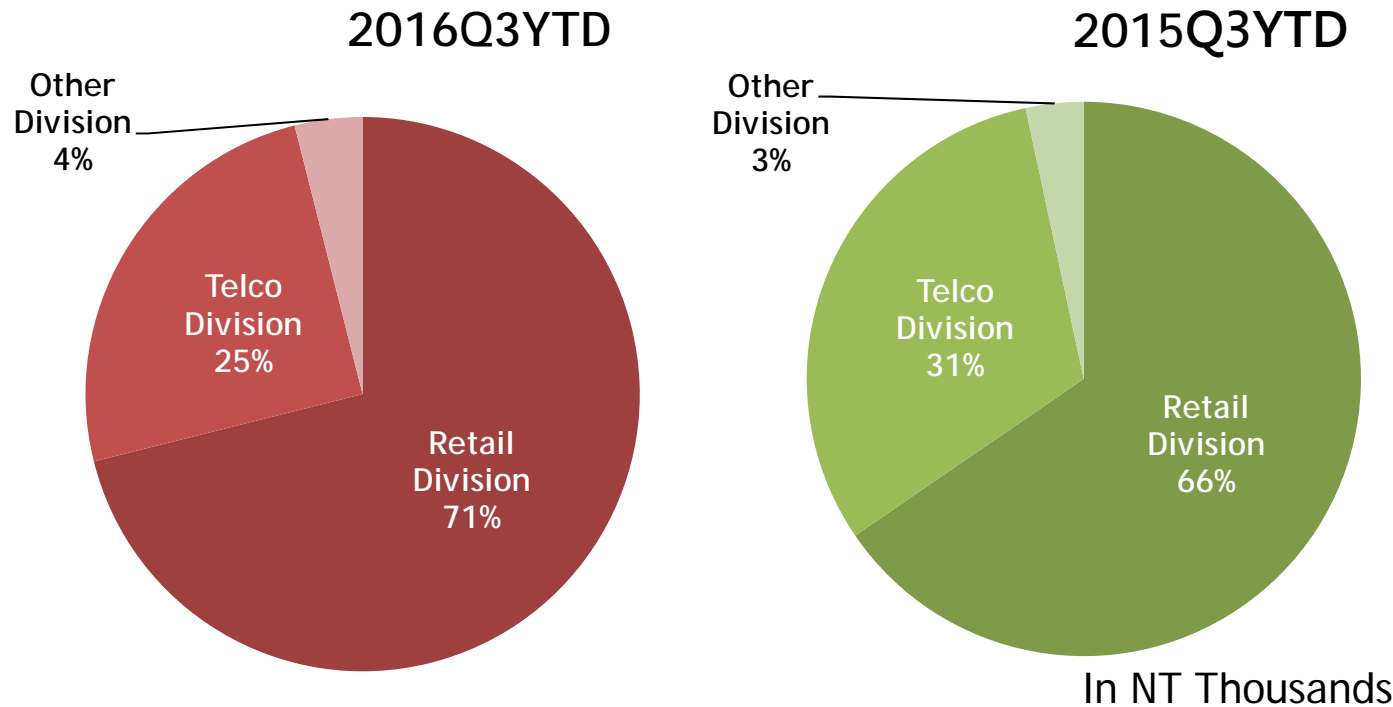


Agenda

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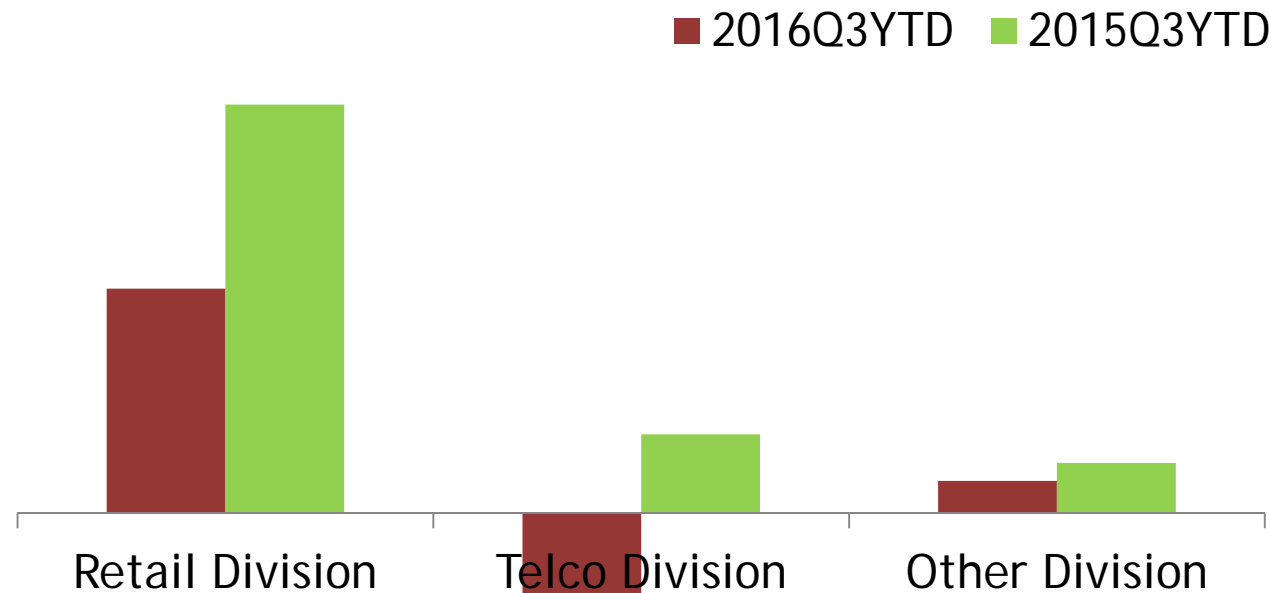
Sales & contribution by segment



	2016Q3YTD	2015Q3YTD	Change
Retail Division	2,671,244	2,786,127	-4%
Telco Division	937,501	1,327,646	-29%
Other Division	148,398	143,498	3%



Net income by segment




In NT Thousands

	2016Q3YTD	2015Q3YTD	Change
Retail Division	61,524	111,914	-45%
Telco Division	(22,636)	21,638	-205%
Other Division	8,888	13,789	-36%



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For more information regarding Edimax, please visit
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Thank you