

2022 Earnings Conference
Edimax Technology (3047)

2022 法人說明會
訊舟科技 (3047)



SEP. 16, 2022

投資安全聲明 Safe Harbor Notice

本簡報及同時發佈之相關訊息內容，除簡報內之歷史資訊外，簡報事項係屬前瞻性說明。前瞻性說明受到風險及不確定性因素影響，可能造成公司實際業績及成果與前瞻性說明有顯著差異。這些風險及不確定性因素包括國際經濟狀況、市場需求變化、商業環境、上下游供應鏈、競爭行為、獲取和開發特殊項目的能力、資金運作能力、消費者變化、商業消費習慣、匯率波動、及其他各種本公司不能完全控制或根本不能控制的風險因素。

Edimax Technology's statements of its current expectations are forward-looking statements which are subject to significant risks and uncertainties. Actual results may differ materially from those contained in any forward-looking statements.

- **集團簡介 Introduction to Edimax Group**
- 2022年前2季財務概況 Financial Result
- 營運狀況摘要 Summary of Operations
- 問與答 Q&A

Group Overview



carrier grade
solutions

networking
application &
cloud-based solutions

system integration
in communication
& AIoT solutions

Manufacturing
networking
products

訊舟科技公司簡介 **COMPANY INFORMATION** EDIMAX



Founded: 1986

IPO: 2001

Capital: $\approx$ NT\$2,040M (US\$65.8M)

Employees: 858

R&D Engineers: 180+

Headquarters: Taipei, Taiwan

Service Centers : 17 worldwide

R&D Center: Taipei, Hsin-Chu(TW)

Dong Guan(CN)

MFG Center: Dong Guan(CN) I & II

訊舟科技產品領域 **PRODUCT PORTFOLIO** **ΣDIMAX**

Consumer Connectivity

all things connected



Enterprise Solution

**total solution for
various type of biz &
locations**



AIoT Service & Security

security from boot to cloud to app



- Cloud management service
- Omnipresent security

康全電訊公司簡介 COMPANY INFORMATION **ndiMAX**

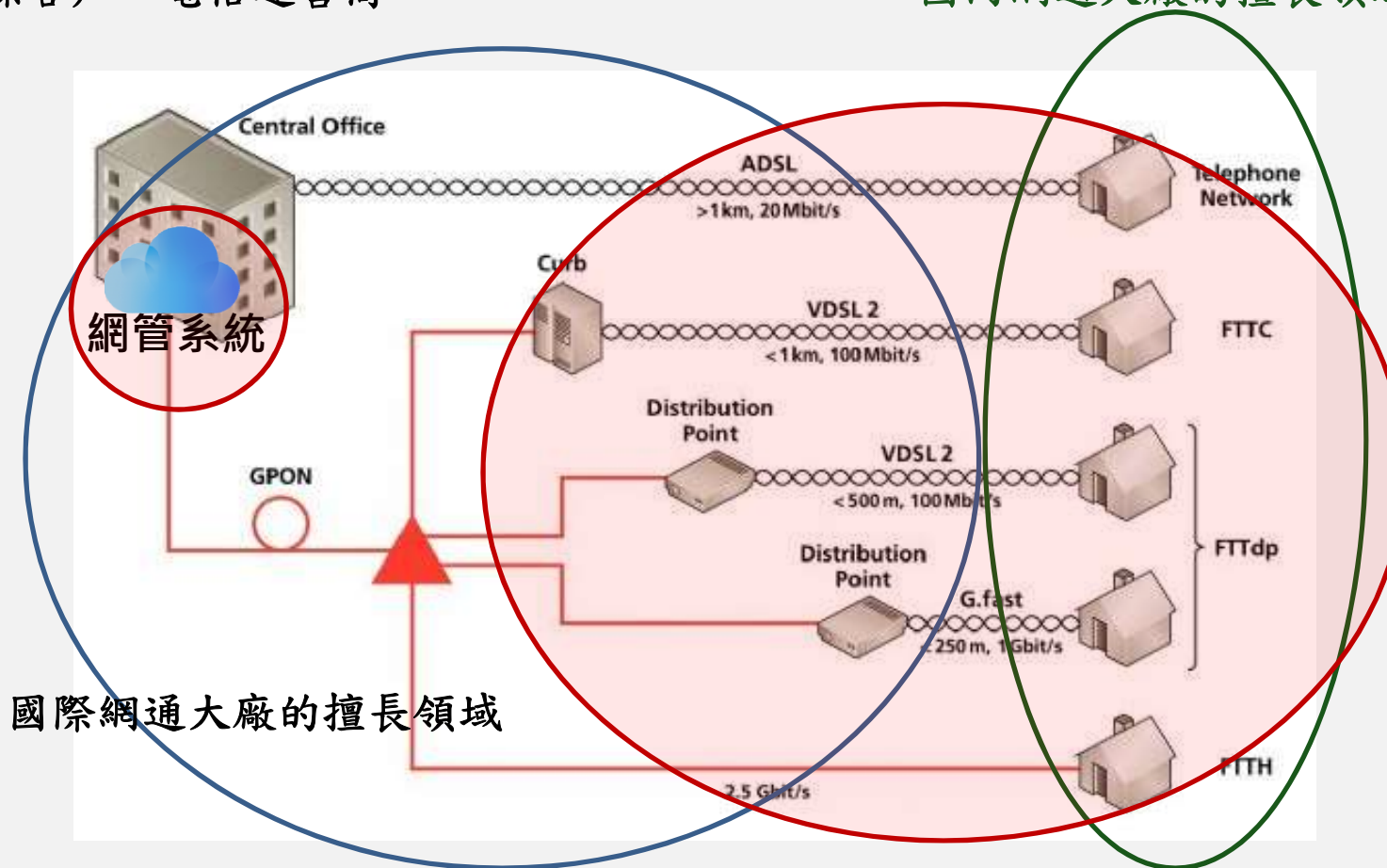
成立時間	1990年4月
董事長	任冠生
總經理	邱裕昌
實收資本額	NT\$582M
員工人數	≈ 197人
研發人員比例	≈ 40%
主要產品	中繼接取設備 高速寬頻用戶端設備 家庭網路設備



康全電訊市場定位 COMPANY POSITIONING **ΣDIMAX**

目標客戶：電信運營商

國內網通大廠的擅長領域



康全電訊主要產品 PRODUCT PORTFOLIO **ΣDIMAX**

中繼接取設備



Dense DPU



Single Port DPU



EOC DPU



Robust MDU

寬頻用戶端設備



Phoneline: Bonding Gateway



COAX: EOC Gateway



Fiber: XGS-PON Gateway

家庭網路設備



G.hn PLC + WiFi



G.hn Coax Adapter



Whole Home Wireless Solution

雲端管理系統



Auto Configuration Server



Telecom Grade Cloud Management System

- 集團簡介 Introduction to Edimax Group
- **2022年前2季財務概況 Financial Result**
- 營運狀況摘要 Summary of Operations
- 問與答 Q&A

2022Q2

綜合損益表 Income Statements



Unit: NT\$'000

科目/Subjects	2021Q2	2022Q2	2022Q1	YoY Diff	QoQ Diff
營收淨額 Revenue	1,312,432	1,497,096	1,396,931	184,664	100,165
營業毛利 Gross Profit	281,933	361,231	328,020	79,298	33,211
營業毛利率 Gross Profit %	21.5%	24.1%	23.5%	2.6%	0.6%
營業費用 Expenses	290,209	322,585	323,895	32,376	(1,310)
營業利益 Op. Profit	(8,276)	38,646	4,125	46,922	34,521
業外收支 Non-op Income	(25,884)	42,326	42,167	68,210	159
稅前利益 PBT	(34,160)	80,972	46,292	115,132	34,680
所得稅&停業 Income Tax	2,146	(3,879)	(13,686)	(6,025)	9,807
稅後純益 PAT	(32,014)	77,093	32,606	109,107	44,487
認列損益 Income to Owner	(32,451)	87,941	29,218	120,392	58,723

2022Q2YTD

綜合損益表 Income Statements



Unit: NT\$'000

科 目	2022Q2YTD	2021Q2YTD	YoY Diff
營收淨額 Revenue	2,894,027	2,522,508	371,519
營業毛利 Gross Profit	689,251	542,571	146,680
營業毛利率 Gross Profit %	23.8%	21.5%	2.3%
營業費用 Expenses	646,480	581,569	64,911
營業利益 Operating Profit	42,771	(38,998)	81,769
業外收支 Non-op Income or loss	84,493	(30,198)	114,691
稅前利益 PBT	127,264	(69,196)	196,460
所得稅&停業 Income Tax	(17,565)	150	(17,715)
稅後純益 PAT	109,699	(69,046)	178,745
認列損益 Income Attributable to Owner	117,159	(62,805)	179,964
每股盈餘 EPS (in NT\$)	0.62	(0.33)	—

2022/06/30

簡易資產負債表 Balance Sheets



Unit: NT\$'000

科目 Subjects	2022/6/30	%	2021/12/31	%	2021/6/30	%
現金及約當現金 Cash & cash equivalents	1,358,292	17	1,110,589	15	1,727,139	23
應收票據/帳款 Accounts/Notes receivable	1,313,761	17	1,132,361	15	1,127,366	15
存貨 Inventories	2,152,831	28	2,251,454	31	1,737,860	24
不動產/廠房/設備 Property, plant & equipments	2,509,897	32	2,276,903	31	2,297,092	31
其他資產 Other assets	481,501	6	593,111	8	501,153	7
合併資產總額 Total assets	7,816,282	100	7,364,418	100	7,390,610	100

2022/06/30

簡易資產負債表 Balance Sheets

EDIMAX

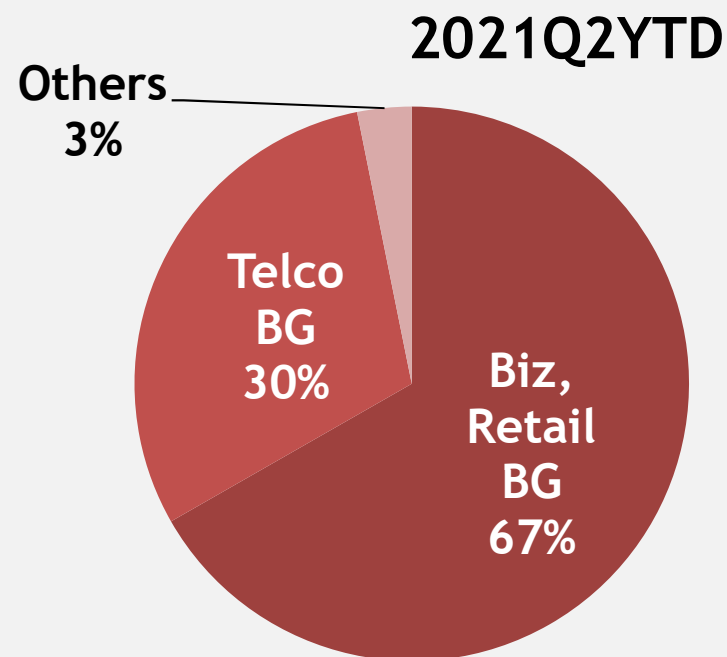
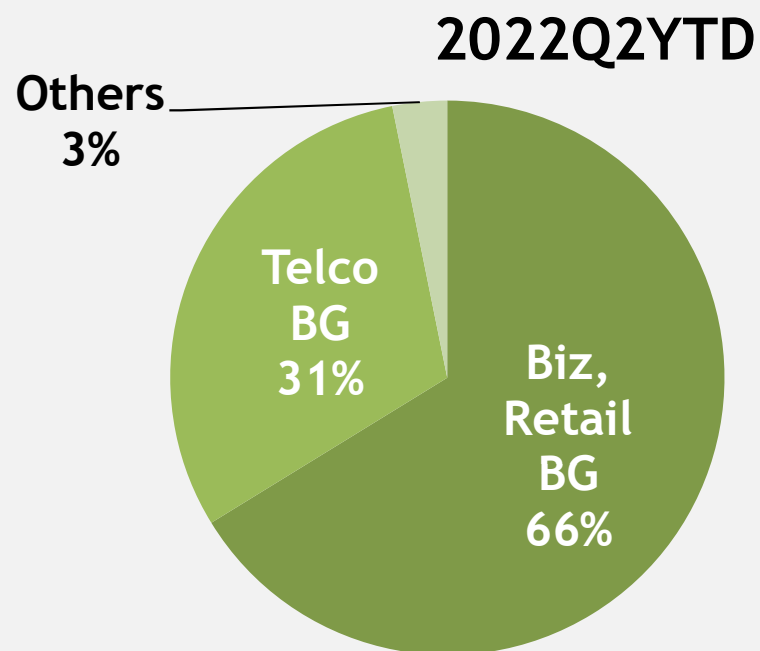
Unit: NT\$'000

科目 Subjects	2022/6/30	%	2021/12/31	%	2021/6/30	%
短期借款 Short-term borrowings	955,875	12	604,707	8	489,825	7
應付票據/帳款 Accounts/Notes payable	1,159,547	15	1,384,746	19	1,303,247	18
長期借款 Long-term borrowings	1,575,514	20	1,383,914	19	1,392,314	19
應付公司債 Bonds payable	392,866	5	390,835	5	388,814	5
其他負債 Other liabilities	770,799	10	741,147	10	835,122	11
負債總額 Total liabilities	4,854,601	62	4,505,349	61	4,409,322	60
權益總額 Total equity	2,961,681	38	2,859,069	39	2,981,288	40

- 集團簡介 Introduction to Edimax Group
- 2022年前2季財務概況 Financial Result
- 營運狀況摘要 Summary of Operations
- 問與答 Q&A

2022Q2YTD

營運部門別營收 Revenue by Business Group **PODIMA**

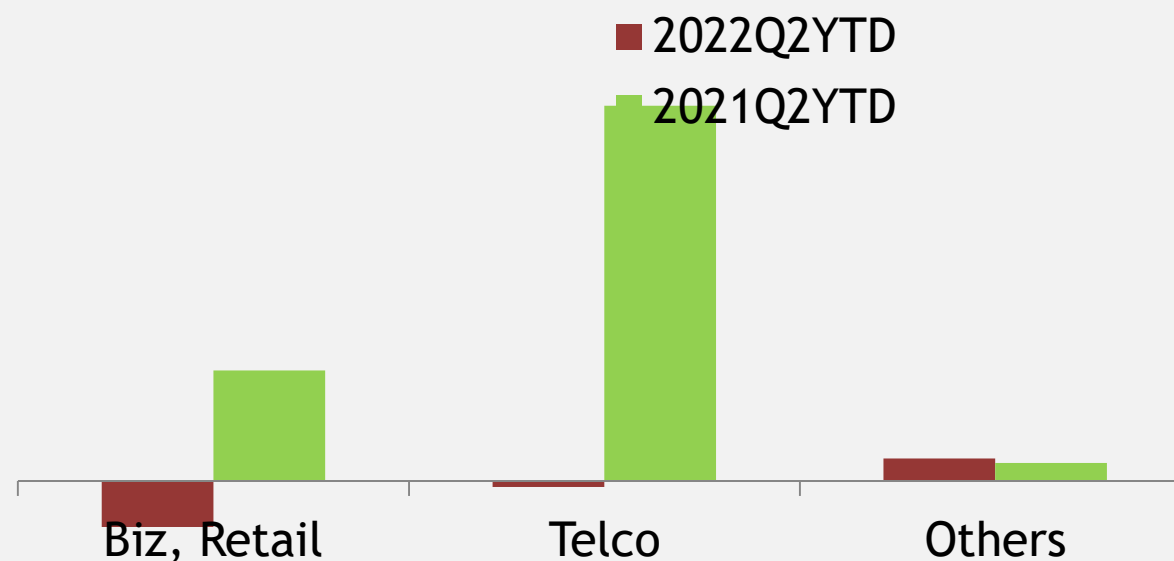


Unit: NT\$'000

	2022Q2YTD	2021Q2YTD	Growth%
Biz, Retail BG	1,916,775	1,683,209	13.9%
Telco BG	885,150	759,651	16.5%
Others	92,102	79,648	15.6%
Total	2,894,027	2,522,508	14.7%

2022Q2YTD

營運部門別營業損益 OP by Business Group



Unit: NT\$'000

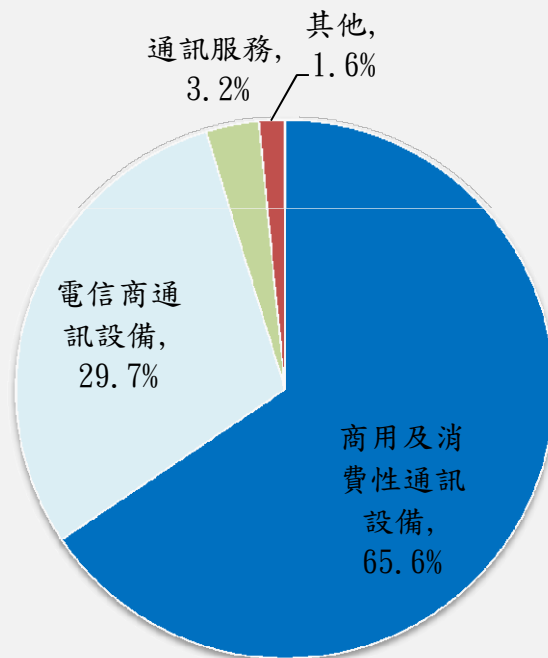
	2022Q2YTD	2021Q2YTD	Growth%
Biz, Retail BG	58,835	(37,104)	258.6%
Telco BG	(26,260)	(9,234)	-184.4%
Others	10,196	7,340	38.9%
Total	42,771	(38,998)	209.7%

2022Q2YTD

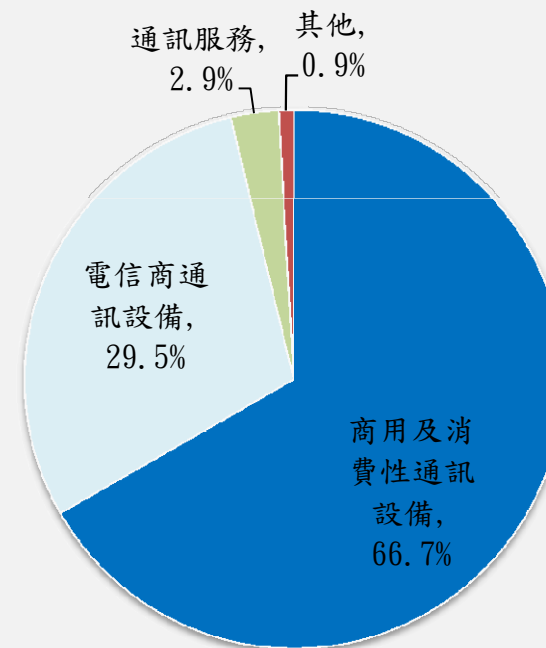
產品別營收 Revenue by Product

EDIMAX

2022H1



2021H1



- 集團簡介 Introduction to Edimax Group
- 2022年前2季財務概況 Financial Result
- 營運狀況摘要 Summary of Operations
- 問與答 Q&A

For more information regarding Edimax, please visit
www.edimax.com.tw

For all inquiries, suggestions and comments, please write to
ir@edimax.com.tw



Thank you

Thank you

ΣDİMAX